

ROBATECH AG ACQUIRES BALTI AG

Robatech AG, family-owned provider of adhesive application systems with headquarters in Muri, Switzerland, acquired all shares of balti AG as of September 30, 2026. The Swiss company, which has been in business since 1985 and specializes in custom process solutions for hot melt adhesive application, will continue to operate as an independent company within the Robatech Group and will be known as "balti – part of Robatech" going forward.

Two complementary business models

balti AG, a global company headquartered in Baar, Switzerland, specializes in the development, installation, and support of custom turnkey solutions in all areas of hot melt adhesive application. Robatech offers a strong standard and high-volume business with a global sales and service network. With this acquisition, Robatech is combining these two strengths. Yves Ottiger, CEO of the Robatech Group, explains: "Over four decades, balti has built up proven engineering expertise that ideally complements our portfolio. With this acquisition, we are opening the door to new applications and market opportunities without losing our focus on our core business. We are delighted to welcome the balti team to the Robatech Group."

Continuity for customers and employees

No restructuring or job cuts are planned in connection with the acquisition. balti will remain an independently organized entity. The collaboration will be further developed in stages. Existing customer and supplier relationships, as well as ongoing projects, will continue unchanged.

Rebekka Reichmuth from Robatech will assume operational management of balti AG effective immediately. Urs Sachs, former owner and CEO of balti AG, will support the company as a senior advisor during an agreed-upon transition period. It is important to him that his team's expertise and the long-standing customer relationships are passed on. "In Robatech, we have found a partner that values our work and our customer relationships while also opening up new opportunities for us," states Sachs.

ROBATECH AG

Robatech optimizes the industrial hot melt and cold glue application with sustainable and innovative adhesive application systems. Since 1975, Robatech has been developing and producing high-quality control systems, application heads, melters, and dosing systems that make gluing processes more environmentally friendly, safe, and straightforward. The Robatech Group, headquartered in Muri/AG, Switzerland, is represented in more than 80 countries. More than 700 dedicated employees worldwide provide personal and fast customer support in a wide range of industries.

www.robatech.com

BALTI AG

balti AG, headquartered in Baar, Switzerland, has been developing and manufacturing equipment and systems for the industrial processing of hot melt adhesives and sealants since 1985. The company specializes in semi-automatic and fully automatic melting and application systems, as well as custom-designed special-purpose equipment. Its range of services extends from development, through manufacturing and assembly, to sales and service. With many years of experience and comprehensive expertise in hot melt adhesive technology, balti delivers efficient solutions for a variety of industrial applications.

www.balti-hotmelt.com

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